



**COSMOS**  
Distributing Co., Ltd



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Cosmos Distributing Co., Ltd. is a dynamic and productive wholesaler/distributor of fast-moving consumer goods, general merchandise and institutional products in Guam, the Northern Mariana Islands and Micronesia. It is customer development driven and brand management oriented - traits that distinguish it from other wholesalers. Its product sourcing capabilities span from the United States to Hong Kong, the Philippines to China, Taiwan and South Korea.

Established in Guam in 1975 it was primarily engaged in the wholesaling of souvenir items. In 1985, the company expanded its line to include dry goods, snacks and confectionery products. Tan Holdings Corporation acquired the company in August 1992. Cosmos has since not only expanded its presence to Saipan, the Federated States of Micronesia and the Republic of Palau, but also acquired additional product lines and has branched-out into the home care category, institutional paper products and industrial cleaning solutions.

Cosmos carries such prestige lines as General Mills, which includes Cheerios, Betty Crocker, Gold Medal, Hamburger Helper brands; Reckitt Benckiser which includes Lysol, Wizard, French's brands; Hershey's Gum & Mint, Lion Coffee, MY San biscuits and crackers, Ferrero, Cadbury Adams and M&M's confectionery lines. The company also carries institutional products like Xpedx printing papers, Johnson Diversey chemical products, Georgia Pacific tissue paper and Spartan /NSS Floor care products and equipment (Saipan location only).

A responsible member of the community serves, Cosmos locally supports a General Mills' sponsored fund raiser called Box Tops for Education in both Guam and the Northern Marianas starting in 2002. Funds generated are given back to the school to help purchase necessary sports or science equipment, books and even personal computers, which further the education of our school children.

In 2004, key institutional personnel were accredited to conduct ServSafe based Food Safety training programs. ServSafe is the only food safety training in the US, sponsored and accredited by the National Restaurants Association of America. True to its commitment of excellent customer service, ServSafe training is now a regular part of the Cosmos' hotel and restaurant training support.

To ensure the highest level of customer satisfaction, Cosmos undertook ISO 9001 certification, passing audits in 2003 and again in 2005. In doing so, Cosmos is bound by its strict quality assurance policies to give only the best to its customers and business partners.

With its vision, "To be recognized by our business partners as the best 'supply chain service provider' of quality consumer and institutional products and services in the region," Cosmos Distributing looks boldly to a bright future ahead

